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FEAT WORLD

CONFERENCE ROUNDUP

INTERNATIONAL FEDERATION OF

ESSENTIAL OILS & AROMA TRADES

DECEMBER 2018

TWO NEW FACES FOR THE EXECUTIVE COMMITTEE

EROL MESULAM RECEIVES THE 2018 FOUNDER’S AWARD

CARTAGENA CONFERENCE ROUNDUP

LAVENDER BY DAVID TOMLINSON

CARTAGENA
Las Américas
9-13 September 2018
BRAVO CARTAGENA!

“Despite the long distances that many of us had to travel to the Cartagena Conference, there were over 1,170 delegates and 60 accompanying persons, representing 54 countries that were able to attend, a number that surprised us all. It showed us once more how important the IFEAT annual conference has become to our industry.

Twenty presenters and three discussion panels covered a wide diversity of topics and issues. The Trade Exhibition and the large networking areas and suites at the Conference hotels provided an excellent opportunity for companies to meet and discuss in-depth with clients and friends.

The success of our first Round Table discussion in Athens encouraged us to organise a second one in Cartagena, which again was supported by a full audience capacity. Similarly, the two workshops and two courses also had high attendance.

There are a number of people to thank for making this Conference such a success:

• To our speakers and the session chairs
• To the trade exhibitors
• To each of our sponsors
• To Events & Co., our DMC
• To our IFEAT staff for their full support at all times
• To the efficient and welcoming management and staff of the Estelar and Hyatt Regency Hotels
• To the members of the Conference Committee, each of whom I feel very honoured to have worked with

And of course, to you, our members and delegates, without whom we would not have an annual Conference!

We are now heading to our new destination in Nusa Dua, Bali for the 2019 Conference, where our chairs, Stephen Pisano and Ravi Sanganeria, will delight us all with another great IFEAT event. Best wishes to both of them!

We look forward to seeing you all in Bali in 2019!”

Raúl Amigo
Chairman, IFEAT 2018 Cartagena Conference Committee.
TWO NEW FACES FOR THE IFEAT EXECUTIVE COMMITTEE

SOFIA LLUCH

Sofia Lluch is co-owner and CEO with her sister Eva at LLUCH ESSENCE SL, a family business based in Barcelona, Spain that trades in and distributes raw materials for the flavour and fragrance industry. She has more than 26 years’ experience at the company and also manages LLUCH ESSENCE SAS based in Bogotá, Colombia.

Sofia studied chemical engineering and business administration, as well as some courses specialising in family business. She represents the Company in various technical associations as EFEO, AEFAA or AMAF and besides, she is a member of YPO, WFFC and IFEAT.

Sofia told IFEATWORLD: “I feel very honoured to have the opportunity to support and help the Executive Committee. After so many years attending IFEAT conferences, I am honoured to be able to contribute to IFEAT’s responsibilities and participate in the important role IFEAT has within the F&F industry.

I am delighted to accept this new challenge and I have a lot of respect for all the previous members of the Executive Committee. I look forward to being of help to our lovely industry.”

ASLAN GÜLÇİÇEK

Aslan Gülçiçek represents the second generation of the Gülçiçek family, devoted to fragrance manufacturing in Turkey since 1961. Prior to joining the family business in 1999, he obtained a Bachelor’s Degree in economics with a minor in chemistry from Kean University. He is multilingual and enjoys travel. Today, Aslan is the CEO of MG International Fragrance Company, and is a highly accomplished global business leader with significant expertise overseeing an international business portfolio and has expertise in emerging markets with an extraordinary sense of innovation. Having started early training in olfaction, Aslan has extensive experience in perfumery. He has always been enthusiastic to maintain an active role in the creation of innovative fragrances.

Aslan told IFEATWORLD: “It will be an honour to be an Executive Committee member of IFEAT. As a second-generation leader raised in a family who have been involved in fragrance manufacturing for a decade, I have witnessed many IFEAT conferences and happenings since my childhood. During all these years we were always closely involved with IFEAT. I have always admired and cherished the way IFEAT impacts so many people in essential oil and aroma chemicals relating to fragrance business and the role it plays to assure the best for our industry. I am looking forward to continuing to give my utmost efforts to contribute to the sustainable growth of our F&F industry.”

WINNIE YEUNG

Winnie Yeung retired from the Executive Committee at this year’s AGM, having served on it since 2005.

Winnie was an active member of the Committee having organised both the IFEAT 2009 Shanghai Conference and the IFEAT 2014 Study Tour in China, both of which were extremely successful and enjoyable events.

IFEAT would like to thank Winnie for her support during her time on the Committee and is pleased that she has agreed to become a Co-Option to the Executive Committee for 2019, especially as she has an important role on the IFEAT 2019 Bali Conference Committee.

DR DEVAPRIYA NUGAWELA

Devapriya Nugawela also retired from the Executive Committee at this year’s AGM, having served on it since 2006.

Devapriya was a supportive member of the Committee over the years and he was the Chairman of the very successful IFEAT Sri Lanka Conference which took place in Colombo in 2015.

IFEAT would like to thank Devapriya for his work and support during his time on the Executive Committee and looks forward to continuing to work with him as part of the Local Organising Committee of the IFEAT 2017 Study Tour in Sri Lanka.
JOANNA NORMAN
Joanna Norman who worked as a field tutor on the ICATS education programme for many years was diagnosed with a rare form of head and neck cancer over thirty years ago. She defied medical science and courageously determined that she would live life to the full. Joanna died in September 2018. She ran the Perfumery Course at the Athens Conference in 2017.

Joanna started her career in the fragrance industry with IFF in London and Paris, where she mastered all aspects of fragrance development, marketing, sales and training.

Joanna’s co-Founder at Pandora, John Ayres said: “I had the privilege of working closely with Joanna at Pandora since 2003, offering training and consultancy to the fine fragrance industry. Her wealth of knowledge, communication skills, sense of humour, lightness of touch, professionalism and integrity made her a uniquely valued colleague and friend. Joanna’s passing leaves a deep sense of loss.”

MAURICE MANE
Maurice Mane was an international figure in the world of perfumery, also an officer of the French Legion of Honor. In 1959 he succeeded his father, Eugène, to take the reins of the company, located in Bar-sur-Loup, near Grasse. He successfully supervised its development, particularly in the diversification of activities in the aroma sector for the food industry.

He retired in 1995 but still held the position of Chairman of the Supervisory Board, leaving the reins of the family business to his sons Jean and Michel.

To his wife, his three children, his many grandchildren, his friends and his team, we offer condolences.

EROL MESULAM RECEIVES THE 2018 FOUNDER’S AWARD
The recipient of this year’s Founder’s Award is Erol Mesulam. The award was presented in Cartagena at the IFEAT 2018 Conference.

Created to honour IFEAT’s Founder Mr. Ron Neal, the award is presented to individuals in recognition of their exceptional service to the Flavour & Fragrance industry, to IFEAT, and for the length of their outstanding service.

Erol Mesulam was born in 1950 and graduated from the Academy of Economics and Commercial Sciences in 1974. He attended the prestigious perfumery school, Ecole de Parfumerie in Geneva, graduating in 1977, and has been a key figure in the perfumery industry for five decades.

Erol travels extensively making connections and a powerful network with many prominent essential oil and raw material suppliers.

He is a keen researcher and finds discovering new molecules exhilarating. His most memorable creative works include Turkish coffee and black tea absolutes and he is now working on other Turkish herbs to enhance the collection.

Having been very closely involved with IFRA, firstly as a member of EFFA and then on the IFRA EU Boards, Erol actively participates in discussions about the safe use of fragrances. He is also deeply involved with IFEAT, and has attended every Conference since the early 1980s. He also regularly attends many international congresses and symposiums for fragrances and essential oils.

Today Erol is head of R&D and Vice President of MG Fragrance where he has worked since he was 18 years old. His lifelong commitment to perfumery has allowed him to pursue his search for unique molecules and to use this knowledge and wisdom to educate the next generation.
Even if 2018 was a sticky year, we survived! We hope 2019 will be much smoother. We rely on your support.
A BIG SUCCESS IN CARTAGENA
CONFERENCE ROUNDUP

AFTER 17 YEARS, THE IFEAT CONFERENCE FINALLY RETURNED TO SOUTH AMERICA!

The Conference took place in Cartagena, Colombia, from 9th to 13th September 2018. Overlooking the Caribbean Sea, Cartagena is the top tourist destination in Colombia, with a charming historic walled city that provides a fascinating insight into the city’s past, and due to its historical heritage, UNESCO declared the city a “World Heritage Site” in 1984.

The theme for the 2018 Conference was ‘Las Américas’ and it focused on the essential oils and F&F markets in Central and South America, the Caribbean, Mexico and the Amazon, as well as addressing legislative and scientific issues. Just over 1,170 delegates and 60 accompanying persons attended the Conference representing 54 different countries and we are delighted to say that this included first timers from South America – including delegates from El Salvador, Ecuador and of course Colombia. IFEAT’s aim is always to try and take the Conference to a new audience and this year we achieved just that!

The Conference opened with the Welcome Reception on Sunday evening. This was held at the Hyatt Regency Hotel, one of the two host hotels for the event. Almost 1,000 people joined this traditional ice breaker for drinks, canapés and their first taste of some traditional Colombian dancing!

The Conference programme was opened on Monday morning by Cartagena Conference Chairman, Raúl Amigo, himself from Paraguay, who introduced the opening lecture – Fragrance and Flavour Trends in Latin America by Elena Novas (VP, Regional General Manager at IFF, Fragrances – Latin).

This was followed by a Citrus Overview session which included lectures on Actions to Control Citrus Greening Disease In Brazil (Antonio Julião Ayres, Fundecitrus), Lemon Production & Economic Changes in the Argentinean Lemon Industry (Andy Blum, Citromax & Sergio Davalos, Cota Ltd); Citrus in Mexico; Production and Industry Challenges – Now and in the Future (Norberto Antonio Rodríguez Zenteno, Frutech International Corporation de México) and ended with a Panel Discussion on Citrus with all of the speakers from the Citrus session. The Citrus Overview session proved very popular with standing room only in the lecture hall.

Monday afternoon’s session was entitled The F&F Industry & Essential Oils in Colombia and the Broader LATAM Region. This regional overview commenced with Colombian Aromatic Plants & Essential Oils: A New Dawn for Colombian Agriculture presented by Dr Elena Stashenko (CENIVAM) and then continued with presentations on The Production of Essential Oils in Guatemala, El Salvador & Honduras (Luis Alberto Anturías, Aromas Naturales S.A); A Journey Through the Flavours of South America (Juan Elizalde, Cramer), and a presentation by Aldemar Castaño from Factores & Mercadeo S.A., who was a member of the Local Organising Committee for Cartagena, on The Colombian F&F Cluster, Connecting the Americas and Caribbean.

A further Discussion Panel on the F&F Industry in Colombia and the Broader LATAM Region rounded up day one’s programme.

Day two of the programme started with the IFEAT Business Session, incorporating the AGM, there were two newly elected Executive Committee members announced, who are Aulan Gulcicik from MG International Fragrance Company, Turkey, and Sofia Lluch from Lluch Essence, Spain.

The 2017 Report & Accounts were presented and approved by members at the AGM.

This was followed by reports on the IFEAT Education Programmes at Reading and Plymouth Universities before a report and video on the IFEAT 2018 Study Tour to Spain which took place in June 2018 was presented by one of the Tour’s attendees, Mehmet Çelik.

Then came the exciting announcements of the locations for the 2019 Conference and Study Tour.

The 2019 Conference will be held in Nusa Dua, Bali from the 29th September to 3rd October. Conference co-chairs Stephen Pisano and Ravi Sangania presented a video showing a flavour of what the location will offer as well as announcing the Conference theme of Naturals of Asia which will have a focus on the essential oils and ingredients that come from Australia, China, India, Indonesia, Japan, Malaysia, New Zealand, Singapore and Vietnam.

The 2019 Study Tour will take place in Sri Lanka from 22nd to 31st July 2019.
A presentation on the itinerary for the nine-day tour was made by Chamari Wickramasrihake on behalf of the Local Organising Committee and it will include visits to plantations and producers of, amongst other things, sandalwood, citronella, cinnamon, clove and nutmeg. This will be IFEAT’s second tour of Sri Lanka – IFEAT’s first ever Study Tour was held there in 2005 for a small group of less than 10 delegates. The Study Tours now quickly sell out of the 45 available spaces within a matter of minutes!

Tuesday morning’s Conference session continued with the presentations of the IFEAT Best Student Medal. The recipient of the Best Student Medal for the University of Reading Flavourist Course was Patrick Beck. The 2018 IFEAT Medal Lecture: Scents from the Amazon: The Scents, the Weather and the Wind was given by Professor Dr Lauro E.S. Barata. Many attendees gave IFEAT’s Conference Programme Coordinator (Tina Carne) feedback that Dr Barata’s lecture was “inspirational”.

The final session of the morning, Opportunities for Essential Oil Production in Latin America, started with a presentation on The Brazilian Fragrance Market by Patricia Shimojo, (Vollmens), then continued with Aromatic Essential Oils as a Driver of Rainforest Conservation & Regeneration (Robin Van Loon, Camino Verde) and From Forest to Bottle: Developing New Essential Oils (Iguatemi Costa, Natura). After lunch, the focus moved to Regulatory & Legislative Developments, commencing with Global Trade – Quo vadis? (Sven Balschmiede, IOFI), followed by Adding Value Throughout the Value Chain – IFRA in 2018 and Beyond (Martina Bianchini, IFRA); Essential Oils and Pesticides: How to face the future with EFEO (Jean-François Quarre, EFEO) and The History of Flavour Safety Evaluation (Richard Pisano Jnr, Citrus & Allied). The audience were then given a chance to question the presenters during the concluding Panel Discussion on Regulatory & Legislative Developments. The Conference programme was then formally closed by Cartagena Conference Chair, Raúl Amigo. Audience attendance figures for the Conference speaker programme this year were high and we received very good feedback from attendees.

The IFEAT Annual Dinner was held on Tuesday evening at Casa 1537, a beautiful historical venue hidden behind closed doors in the old walled City of Cartagena. Guests enjoyed a fantastic buffet and drinks before engaging in some highly energetic dancing led by some of the city’s finest professional dancers. Some sore feet (and heads!) were apparent the next day!

Although the main Conference Programme had concluded on Tuesday, there were further opportunities for delegates to engage in current topics with additional sessions on Wednesday and Thursday. Wednesday saw a follow up to Richard Pisano Jr’s History of Flavour Safety Evaluation presentation with a workshop on the same topic, and on Thursday, an additional ‘free to attend’ Distillation Forum, presided over by Rick Boucard, was held.

Following the popularity of the first Round Table Discussion held in Athens in 2017, a second such discussion took place on Wednesday, the topic was Demand exceeding supply in essential oils: is it going to last? The audience were then given a chance to question the presenters during the concluding Panel Discussion on Regulatory & Legislative Developments. The Conference programme was then formally closed by Cartagena Conference Chair, Raúl Amigo. Audience attendance figures for the Conference speaker programme this year were high and we received very good feedback from attendees.

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There were also two full day courses available for delegates to attend. A Flavour Course, held on Wednesday and led by John Wright, and a Fragrance Training Course on Thursday which was led by Marianne Martin were both fully subscribed.

The Trade Exhibition opened to all delegates on Wednesday and Thursday. Exhibitors from many different countries took this opportunity to meet current business contacts and customers and make new ones over the two days. The Conference concluded with the highly anticipated Closing Banquet which took place on the beach at the Hilton Cartagena hotel. Guests were welcomed...
with traditional cocktails and a carnival style atmosphere with entertainment from Colombian dancers. Dinner took place under a clear marquee which allowed for some fabulous views of the ocean, cityscape and night sky. Cartagena Conference Committee Chair, Raúl Amigo, invited his Committee and IFEAT Staff to the stage to thank them for their efforts in delivering such a successful Conference. This was followed by the presentation of the prestigious IFEAT Founder’s Award to Mr Erol Mesulam of MG International Fragrance Company (MG Gülçiçek), to the relief of his family and colleagues who had been sworn to secrecy for months!

It was the highest recorded attendance for an IFEAT Conference Closing Banquet - a clear indication that an increasing number of delegates and accompanying persons plan their trips to stay for the full duration of the Conference.

On behalf of Raúl Amigo, the Cartagena Conference Committee, the Local Organising Committee, the IFEAT staff team and everyone else involved, we would like to thank you all for making the trip to Colombia and hope that the Conference was a success for you.

Sampai jumpa di Nusa Dua, Bali! (See you in Nusa Dua!)

Conference photography by Kate Parkinson can be viewed on the IFEAT website at www.ifeat.org/events

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Conference photography by Kate Parkinson can be viewed on the IFEAT website at www.ifeat.org/events
IFEAT BALI
THE NATURAL ESSENCE OF BALI

At IFEAT’s AGM in Cartagena, Colombia it was formally announced that Bali, Indonesia would be the venue for IFEAT’s next conference from 29th September to 3rd October 2019. In their joint video presentation, the two Bali Conference co-chairs, Stephen Pisano and Ravi Sanganeria provided a tempting peep into what awaits delegates at this exotic location. On this Island of the Gods and amidst the paradysic beachfront of Nusa Dua, the conference will provide a forum where delegates from all corners of the world can share information and product offerings, exchange views and new research ideas, discuss market dynamics and future developments, while refreshing and forming new relationships and friendships.

The theme of IFEAT 2019 is “Naturals of Asia”. Climate and culture play crucial roles in shaping plant diversity and an astounding variety of spices and plant naturals abound in the lush climes of Southeastern and Eastern Asia. Located just below the equatorial waters of the Indian Ocean, Indonesia is one of the world’s most bio-diverse countries. The nation boasts a variety of essential oils that have been exported for centuries. Alongside Indonesia, IFEAT 2019 will also focus on essential oils and other F&F ingredients coming from Australia, China, India, Japan, Malaysia, New Zealand, Singapore and Vietnam.

IFEAT and the Local Organising Committee have been hard at work over the past two years organising a memorable event for everyone. Bali’s best-known luxury resort, The Mulia Resort & Villas, has been selected as the conference and hospitality venue. Since its opening six years ago, it has consistently been featured and awarded on lists compiled by Condé Nast editors and readers from around the world. So, whether it is the elegant Grand Ballroom setting or Bali’s breathtaking seascapes for an outdoor ambience, the conference will be an incredible island experience in luxury.

IFEAT’s expanding membership, now totaling 682 companies from 69 countries, combined with the idyllic surroundings of Bali, suggest that this will be another iconic IFEAT conference with record attendance. Registration will open in spring 2019. We strongly recommend that you book early!

We look forward to welcoming the international flavour and fragrance fraternity to Bali in late September.

Terima kasih!

Stephen Pisano and Ravi Sanganeria
Co-chairs, Bali Conference Committee
The lavender plant is unusual in that it can thrive in the dry, harsh environment of Southern France, where few other crops can survive. In the past, farmers kept sheep as well as responding to world-wide demand for lavender and lavandin. Sheep rearing has become progressively less competitive over the last few decades, but fortunately the demand for lavender has soared.

Production of different types of lavender and lavandin has allowed farmers to thrive across the region at different altitudes. Lavandin, which is a hybrid between Lavandula angustifolia (true lavender) and Lavandula lantana (spike lavender), grows well from sea level up to 600m altitude, so much of the “lavender” visible from the main roads in Provence is in fact lavandin. From 600m to 900m, various clonal types of lavender do best, such as lavender meillert, nothavera or diva. They are produced from cuttings, giving very consistent plants, colours and size. Over 900m, in the most difficult terrain, fine lavender (also known as population or high-altitude lavender) comes into its own. It is cultivated from seed, and each plant looks a bit different from one to another.

The clonal and fine lavenders are both Lavandula angustifolia.

The socio-economic benefits of lavender to the Haute-Provence region should not be underestimated. It is not just the farmers who earn a living from the production of lavender, a significant part of the livelihood of Provence stems from lavender in one way or another.

The glorious image of beautiful lavender fields has become synonymous with Provence. The whole region benefits and such is its appeal that tourists flock to the region in large numbers every year. Many of the towns and villages depend on tourism to bring custom to the hotels and restaurants, drawn primarily by the lavender story, giving a livelihood to thousands of people. It is difficult to know exactly, but a 2006 study estimated that lavender, lavandin and other aromatic plants bring about 26,000 direct and indirect jobs, €2.5bn in income from production and a further €1.7bn from tourism.
NEW IFEAT MEMBERS

Below is a list of new IFEAT members who had joined by 31st October 2018

Eterix Oils Ltd.
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